



**Golf Club Monthly Board of Directors Meeting
February 24, 2026**



AGENDA

1. Call to Order
2. Certification of Quorum
3. Proof of Notice
4. Approval of Meeting Minutes – Regular Board Meeting, January 27, 2026, and Special Board Meeting, February 3, 2026
5. President's Report
6. Treasurer's Report
7. Standing Committee Reports
8. **Old Business**
 - a. Motion to accept the Confidential Voting Setting when ezVote is used
9. **New Business**
 - a. Motion to approve BNGC Member Annual Vote on BNGC 70-604 IRS Regulation
 - b. Motion to Suspend Member Scott Nielson, Member 6065-000, for Chelsea Violations
 - c. Motion to Suspend Member Trudy Kaylor, Member 1320-001, for Conduct Violation
10. Management Comments/Annual Survey Review
11. Golf Member Comments (related to Agenda items only, 3-minute limit)
12. Member Online Questions
13. Adjournment



BONITA NATIONAL GOLF CLUB

President's Report



BONITA NATIONAL GOLF CLUB

Treasurer's Report



Bonita National Golf Club, Inc.

Troon Privé - FORE



January 2026

January 2026 Highlights	Jan-26	Budget	Var Fav/(Unfav)	YTD 2026	YTD Budget	Var Fav/(Unfav)
Total Golf Rounds	7,007	6,956	51	7,007	6,956	51
Revenue Summary:						
Dues	\$ 216,644	\$ 216,644	\$ 0	\$ 216,644	\$ 216,644	\$ 0
Golf Ops	307,342	288,924	18,418	307,342	288,924	\$ 18,418
Merchandise	31,948	54,304	(22,357)	31,948	54,304	\$ (22,357)
Convenience Fee Income	13,843	6,967	6,876	13,843	6,967	\$ 6,876
Other Member Income	40,735	38,658	2,077	40,735	38,658	\$ 2,077
Interest Income	1,534	5,000	(3,467)	1,534	5,000	\$ (3,467)
Total Revenues	\$ 612,046	\$ 610,498	\$ 1,548	\$ 612,046	\$ 610,498	\$ 1,548
Operating Expenses						
Payroll expenses including benefits and related expenses	203,953	210,418	6,466	203,953	210,418	6,466
Cost of Sales - Pro Shop	25,509	42,095	16,587	25,509	42,095	16,587
Repairs & Maintenance	45,472	67,000	21,528	45,472	67,000	21,528
Leased Equipment	36,791	37,365	574	36,791	37,365	574
Insurance	9,053	9,412	359	9,053	9,412	359
HOA Cost Sharing Allocation	39,744	39,744	-	39,744	39,744	-
All Other Expenses (excl'd depreciation)	70,697	70,247	(450)	70,697	70,247	(450)
Total Operating Expenses	\$ 431,218	\$ 476,282	\$ 45,063	\$ 431,218	\$ 476,282	\$ 45,063
Net Operating Income (excluding Depreciation)	\$ 180,827	\$ 134,216	\$ 46,611	\$ 180,827	\$ 134,216	\$ 46,611
Depreciation	36,341	31,736	(4,604)	36,341	31,736	(4,604)
Interest Income - Reserves	-	-	-	-	-	-
Net Income/(Loss)	\$ 143,162	\$ 101,155	\$ 42,007	\$ 143,162	\$ 101,155	\$ 42,007

Bank Fee Savings / Cost Reduction

	2025	2024	2025 Saving/Cost Reduction
Convenience Fee Revenue	\$ 28,813	\$ 2,982	\$ 25,831
Bank Fee Costs	\$ 76,562	\$ 121,009	\$ 44,447
Net Cost Reduction	\$(47,749)	\$(118,027)	\$ 70,278
Anticipated Savings			\$ 120,000

2025 Bank Fees Analysis

40% of members still paid monthly bills via credit card

Bank Fee Expenses were 4.67% of Credit Card charges

This also included ACH fees

Net expense to Golf Club was 1.67% of Credit Card Charges

Bank Fee Savings in 2025 were \$73,261 compared to 2024

This represents a 60% decrease in Bank Fees

2024 FORE Report Bank Fees	\$121,009	
2025 FORE Report Bank Fees	\$76,562	<hr/>
2025 Reduction in Bank Fees		\$44,447
2025 Convenience Fees collected	\$28,814	<hr/>
2025 Actual Bank Fee Savings		\$73,261
Uncollected Convenience Fees from Pro Shop 1/1/25-8/31/25	\$18,224	<hr/>
What the 2025 Bank Fee Savings Could Have Been		\$91,485



Committee Reports



Bonita National Golf Club, Inc

Old Business

- a) Motion to accept the Confidential Voting Setting when ezVote is used



Bonita National Golf Club, Inc

New Business

- a. Motion to approve BNGC Member Annual Vote on BNGC 70-604
IRS Regulation
- b. Motion to Suspend Member Scott Nielson, Member 6065-000, for
Chelsea Violations
- c. Motion to Suspend Member Trudy Kaylor, Member 1320-001, for
Conduct Violation



Management Comments



2025 Member Annual Survey



Report Date: Feb 17, 2026



2025 Survey Engagement

An overview of the response rates, invitations, and responses received for your survey. These metrics are essential for understanding the engagement and participation levels of your target audience.

2,481

Invitations

The number of people who have been invited to participate

1,009

Responses

The number of answers from invited respondents

41%

Response

The percentage of respondents who have given feedback.

2024 Survey Engagement

2,522

Invitations

The number of people who have been invited to participate

1,032

Responses

The number of answers from invited respondents

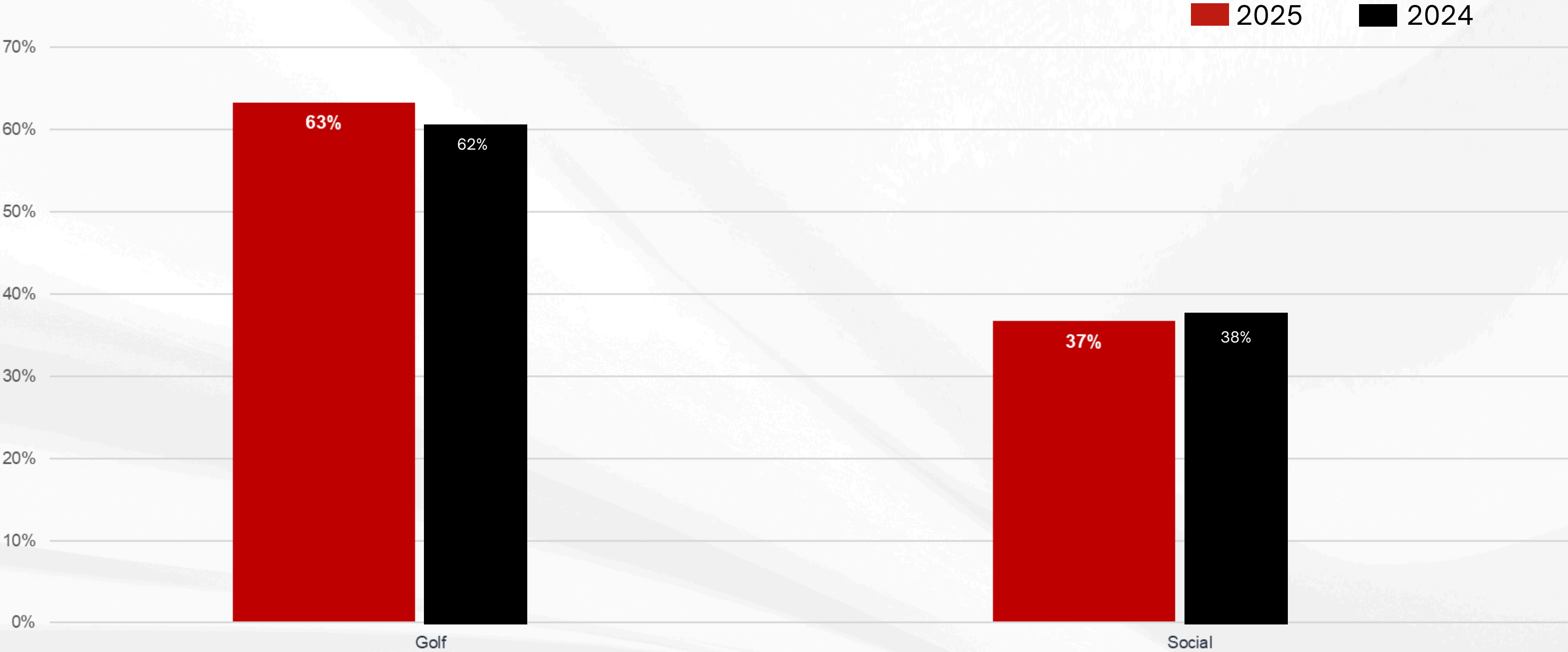
41%

Response

The percentage of respondents who have given feedback.

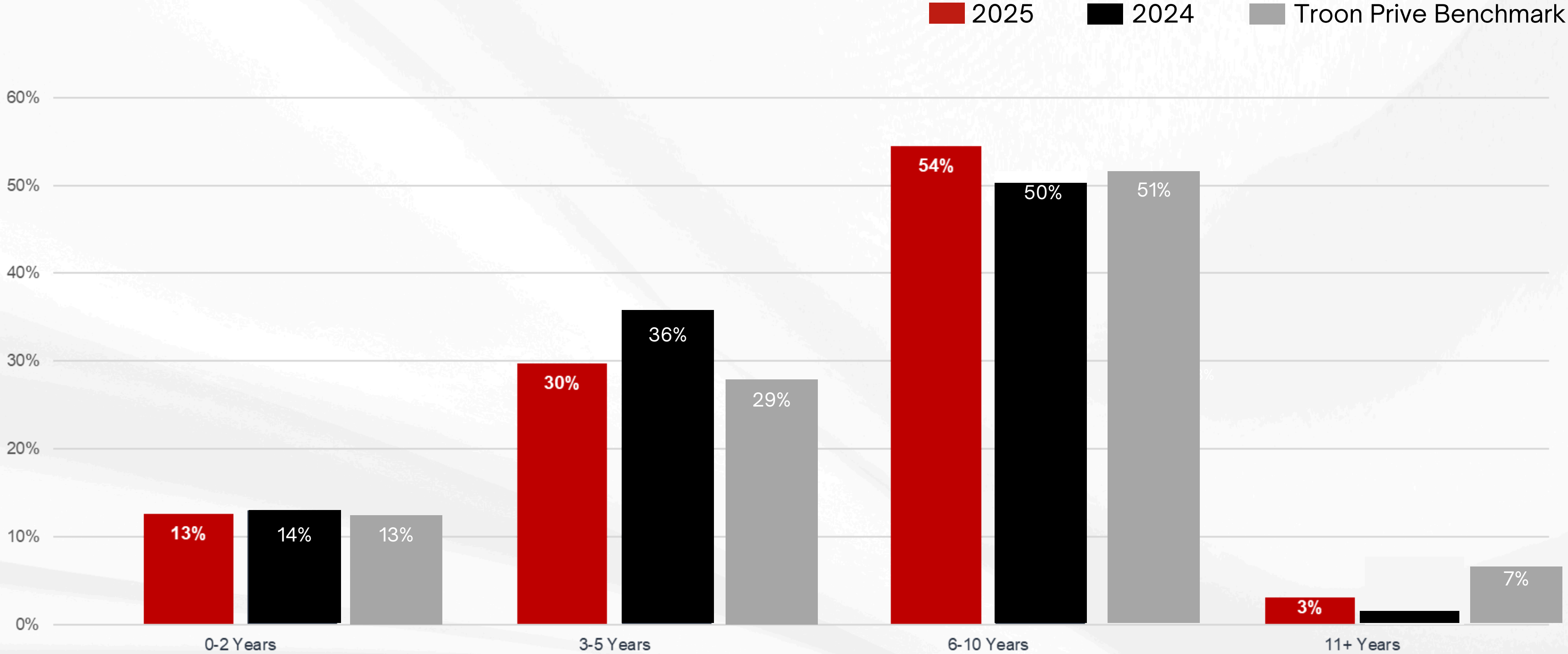
A Snapshot of the Membership

Who Took The Survey



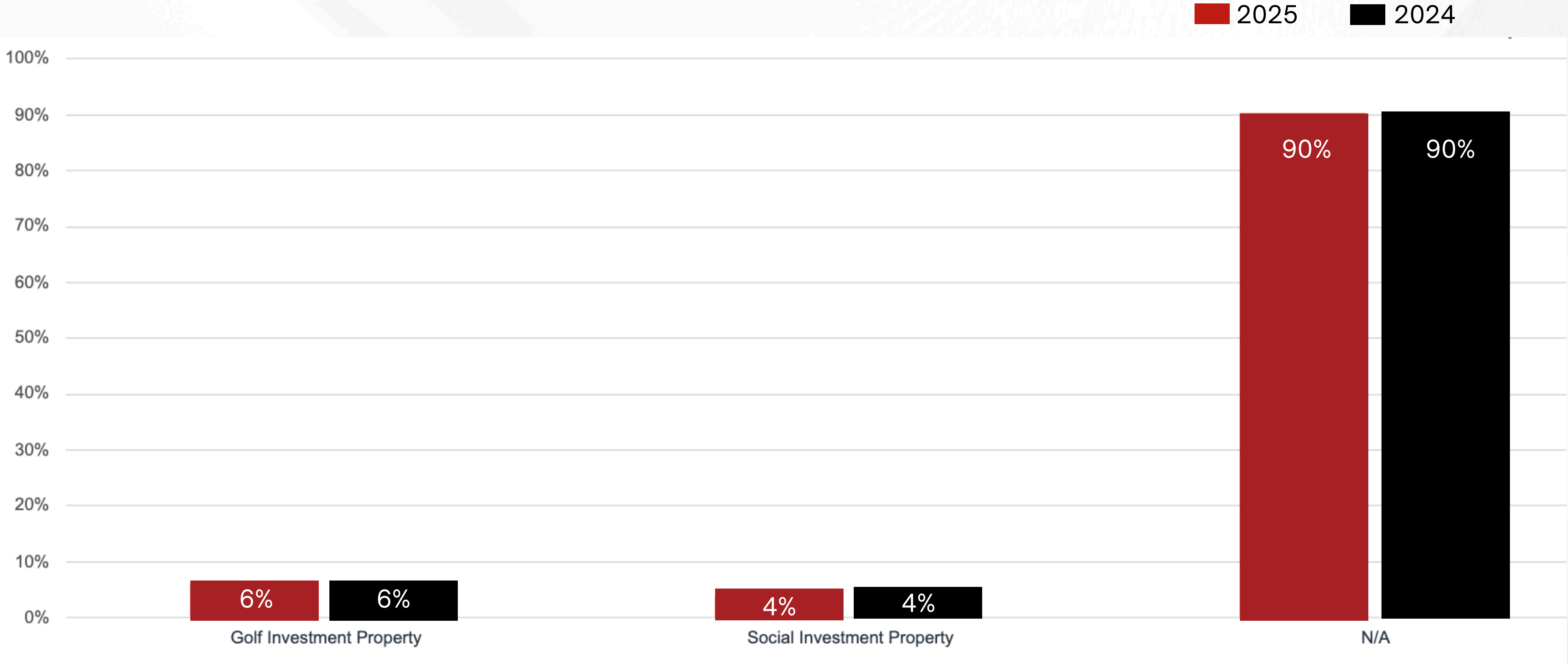
A Snapshot of the Membership

Number of years you've been a resident



A Snapshot of the Membership

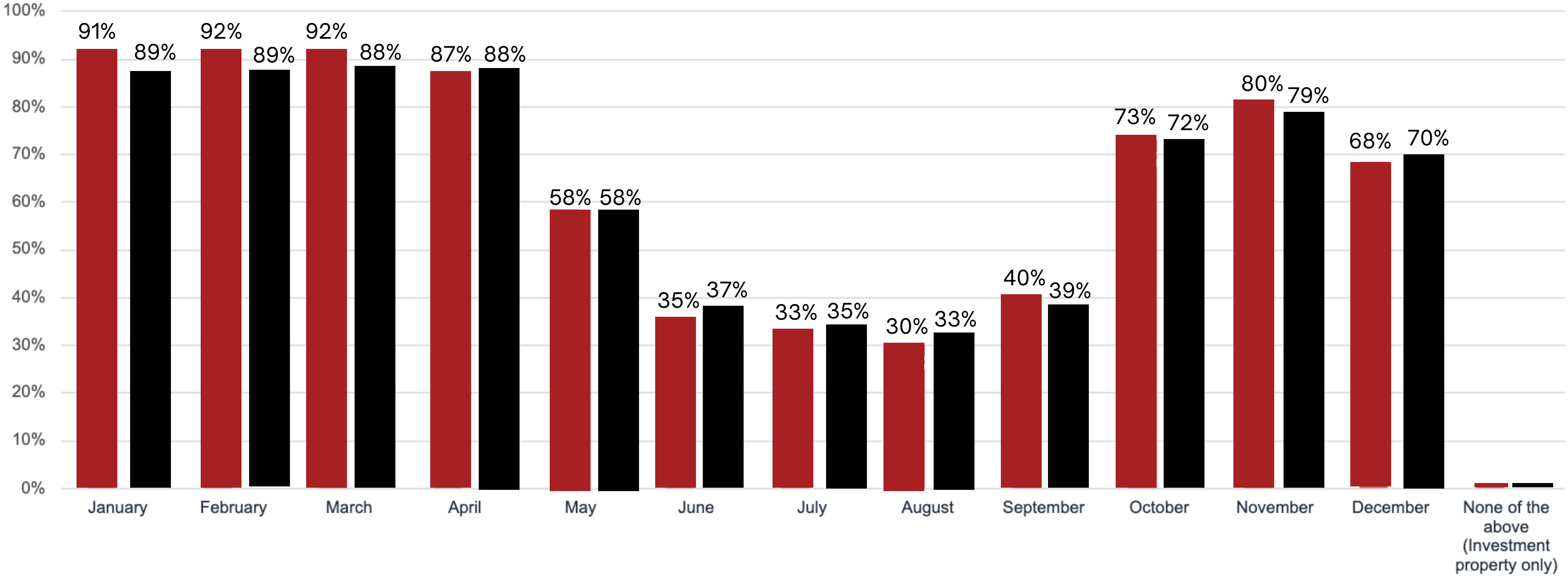
Is your property used strictly as an investment?



A Snapshot of the Membership

Which months of the year do you generally spend at Bonita National?

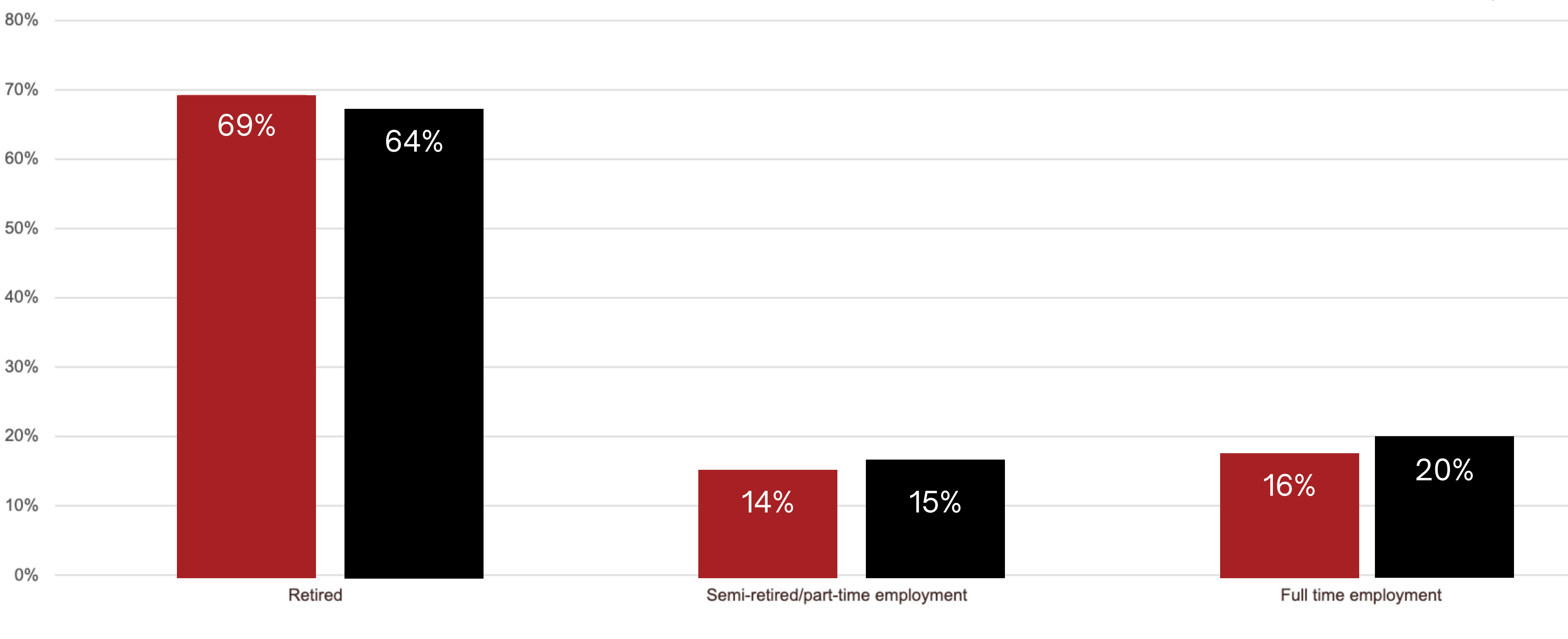
2025 2024



A Snapshot of the Membership

What best describes your employment status?

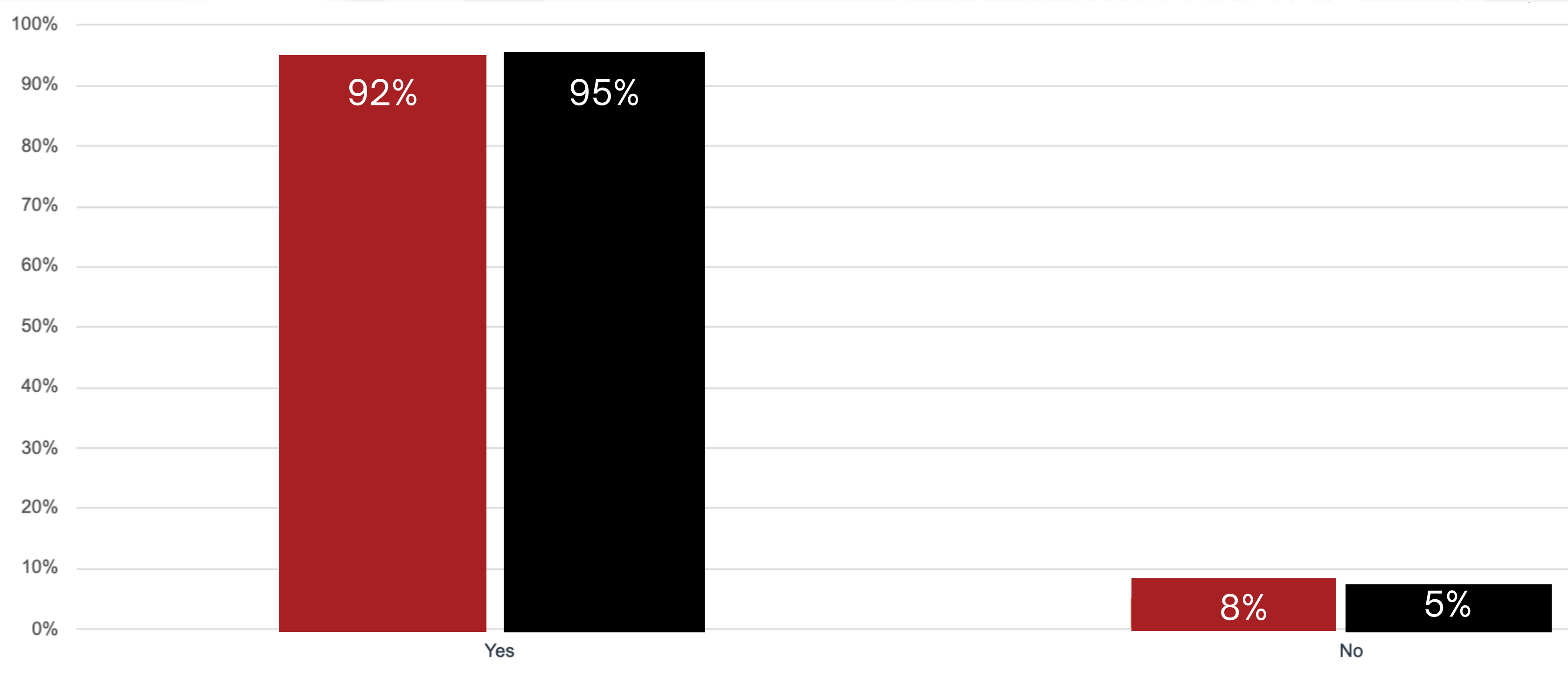
2025 2024



A Snapshot of the Membership

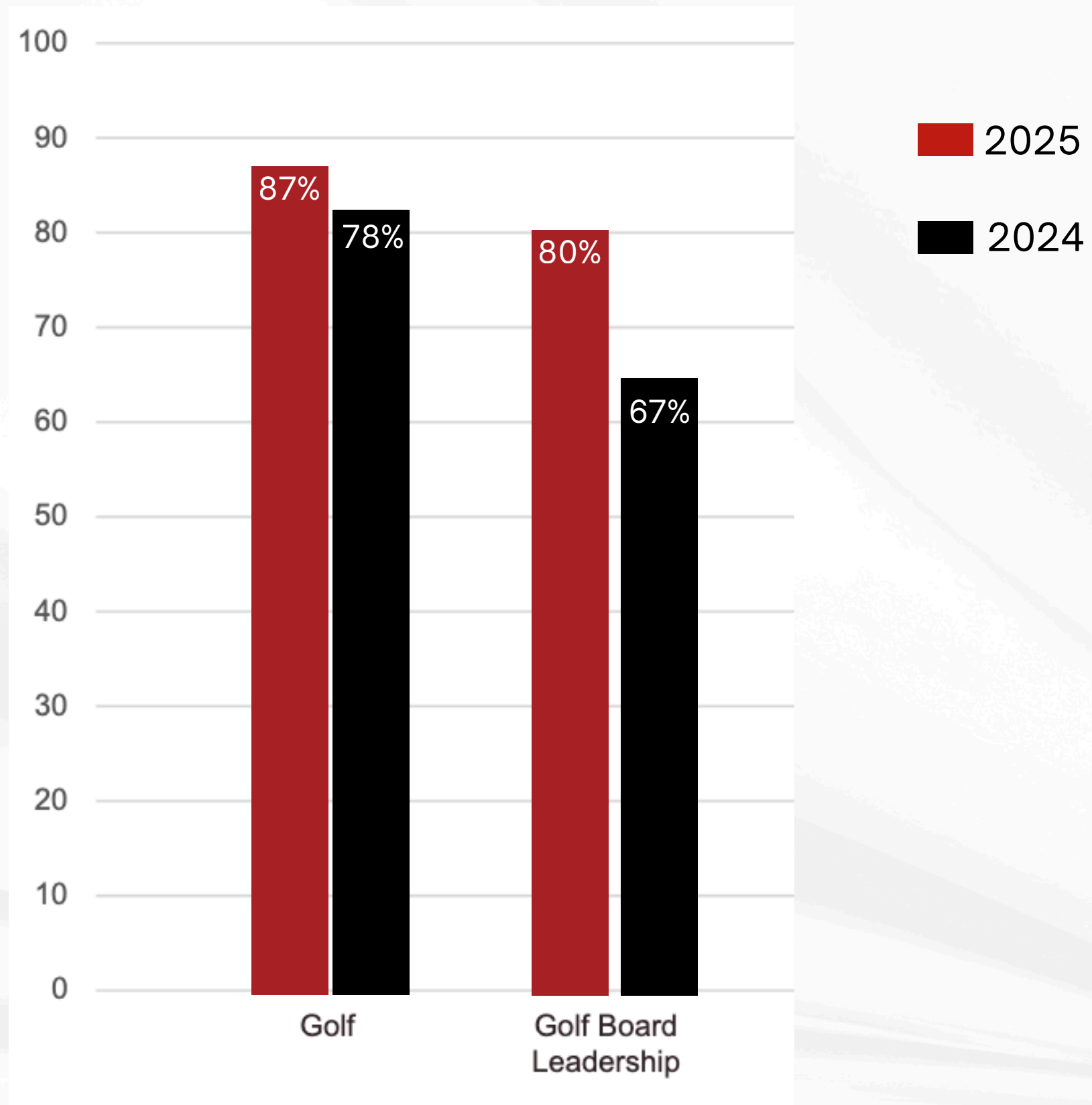
Are you proud to be a resident?

2025 2024



Service Areas

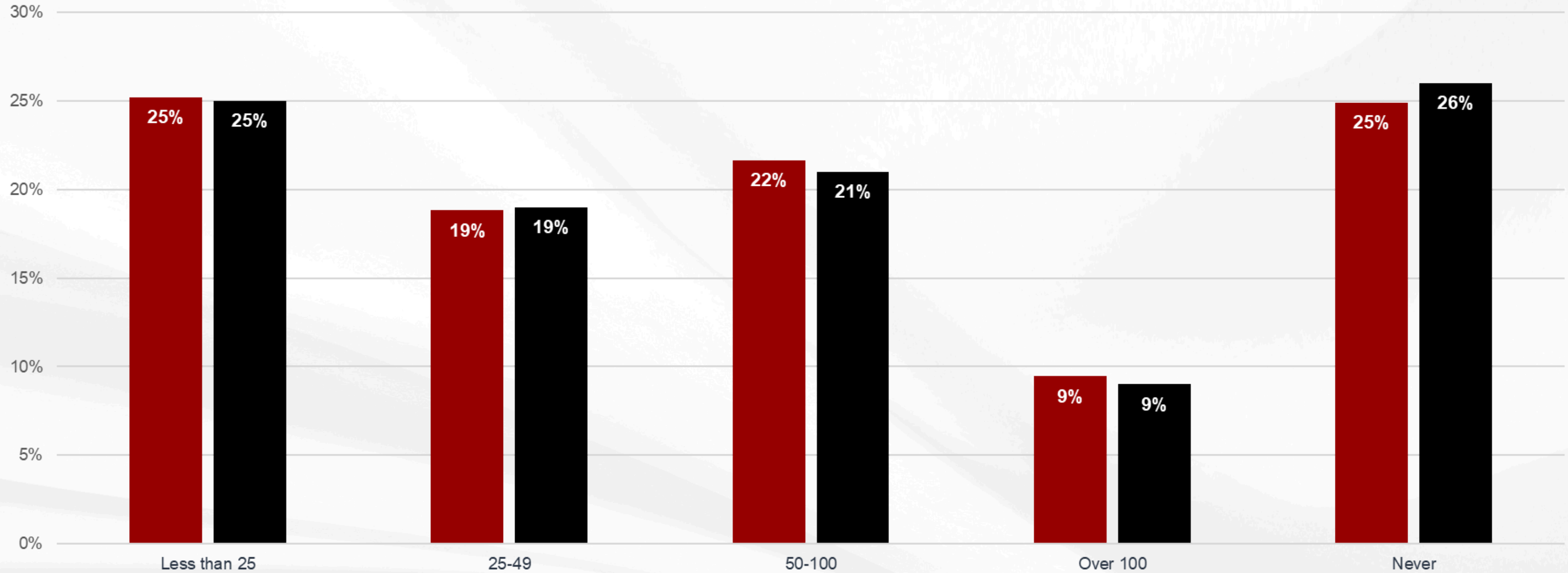
All service areas in your club



Golf

How many rounds of golf do you play annually?

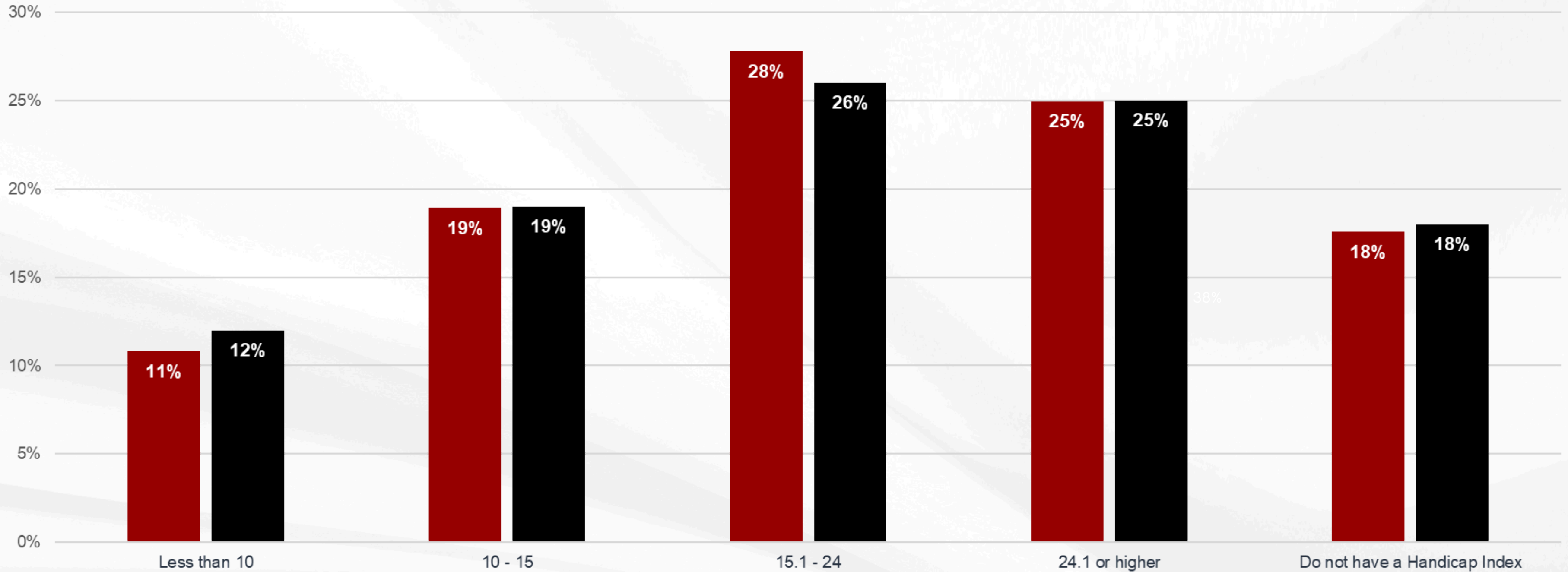
2025 2024



Golf

What is your golf index?

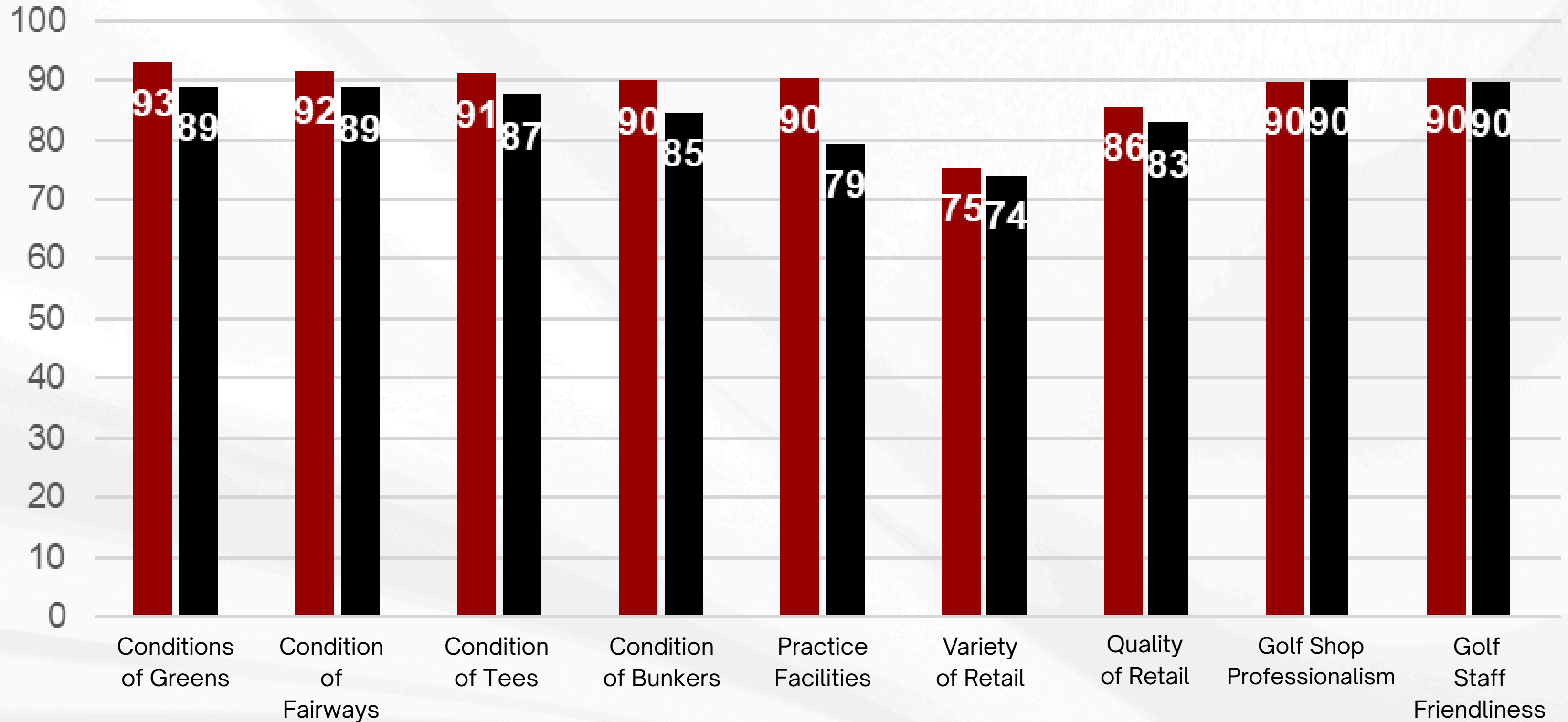
2025 2024



Golf

Touchpoints in the service areas

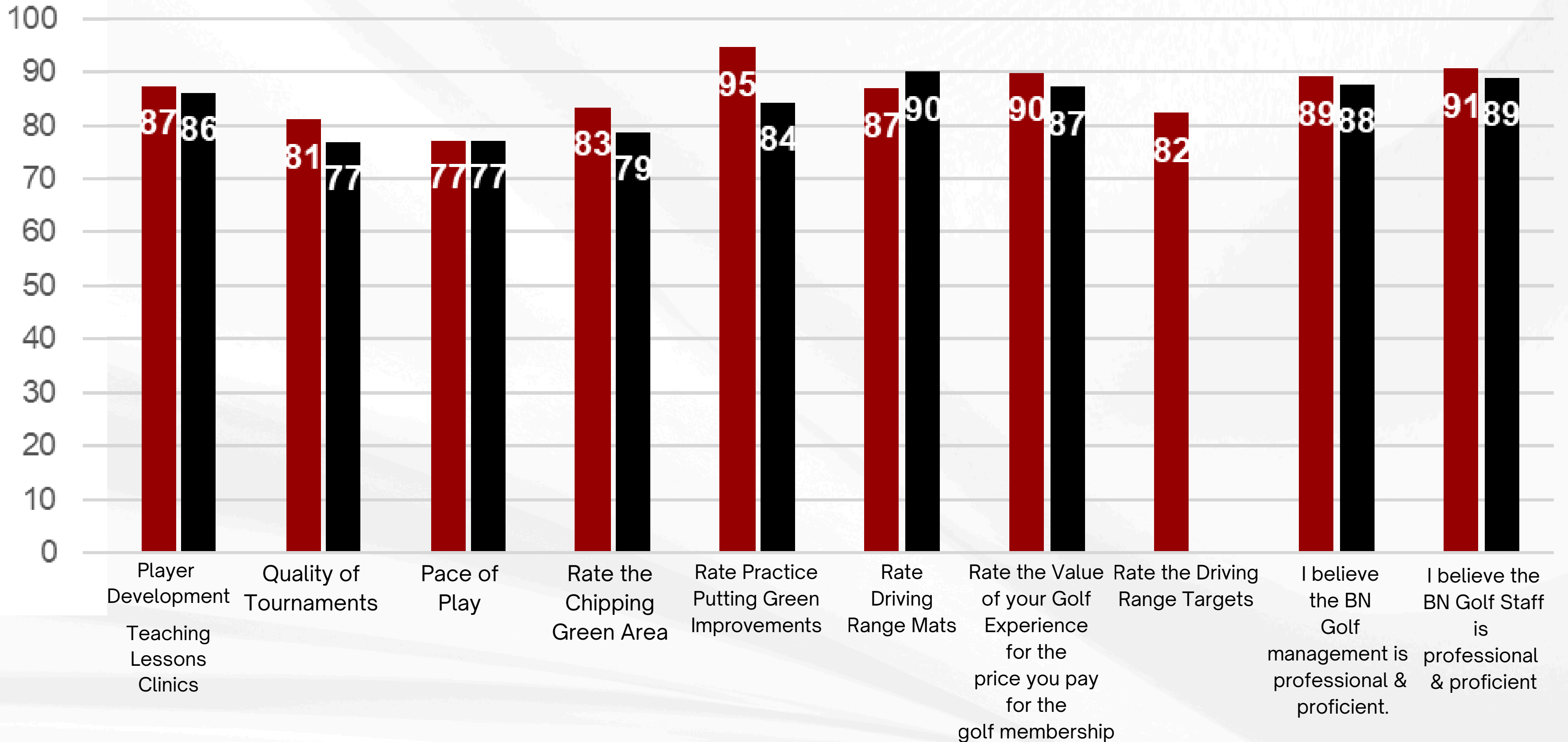
2025 2024



Golf - Continued

2025 2024

Touchpoints in the service areas



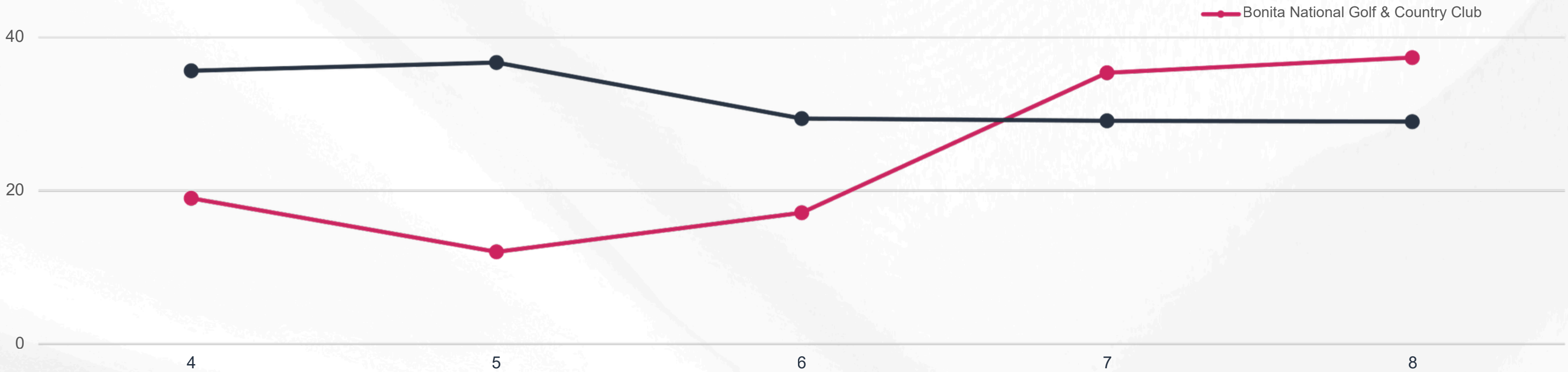


Net Promoter Score

An overview of the Net Promoter Score and development over time.

Net Promoter Score

NPS Development Over the Past 5 Full Calendar Years

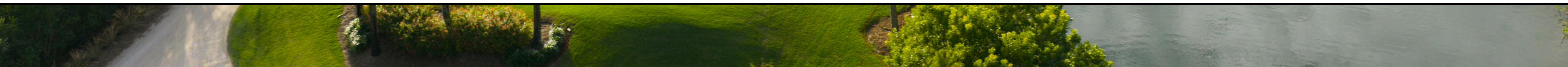


Year	NPS	Troon Privé Benchmark	Promoters	Passive	Detractors
2026	37				
2025	35	29	51%	34%	15%
2024	17	29	38%	42%	20%
2023	12	37	35%	41%	23%
2022	19	36	40%	39%	21%



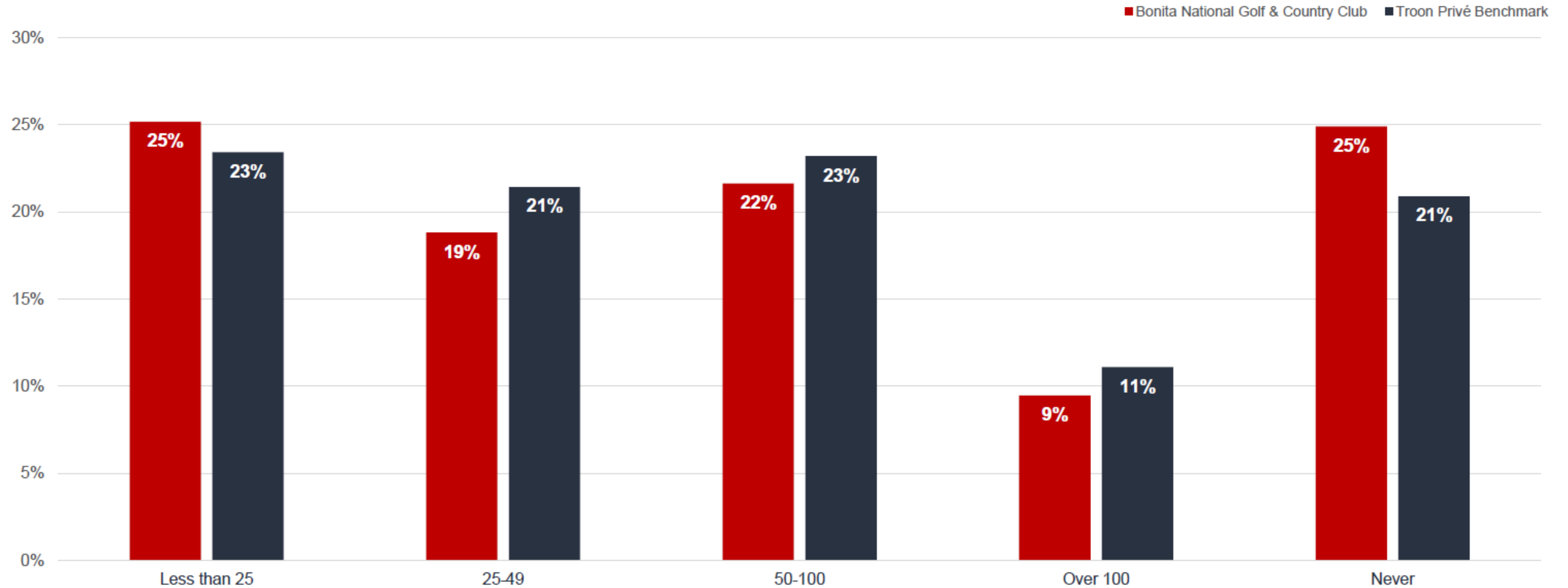
Golf

An overview of all questions in the service area Golf



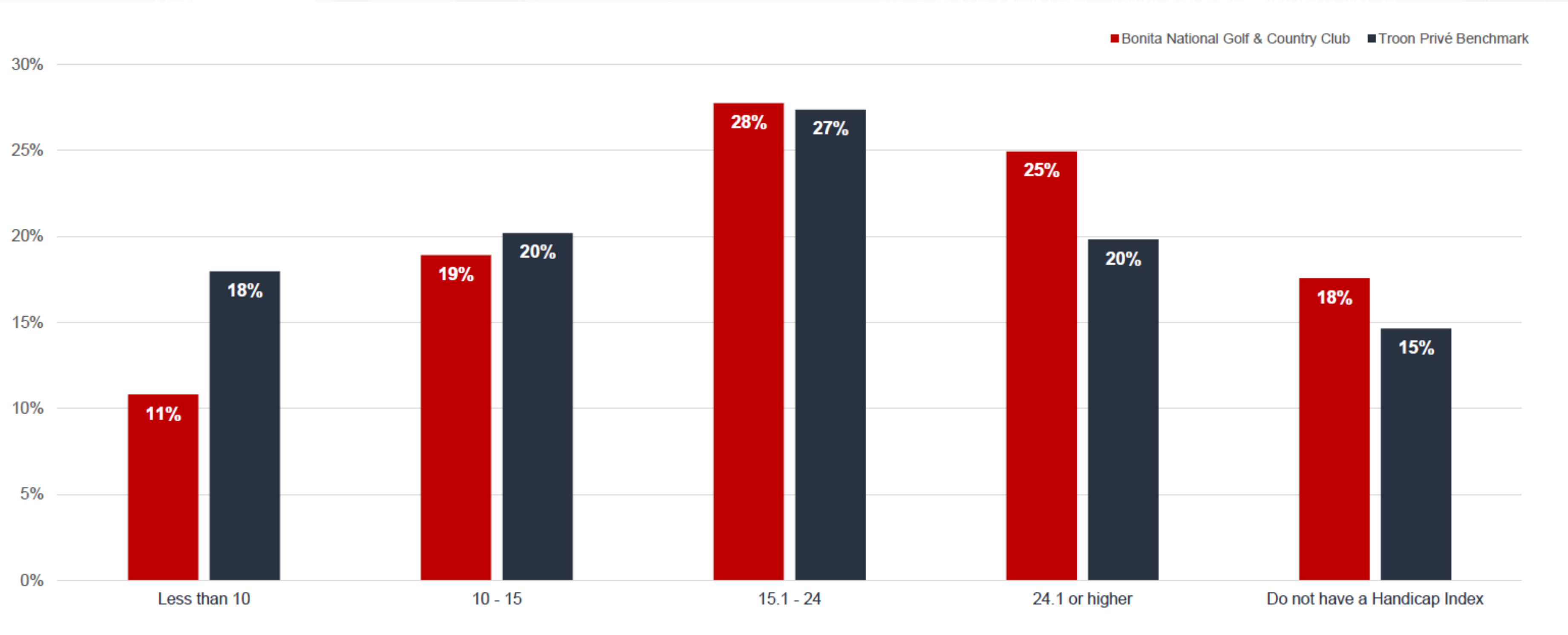
Golf

How many rounds of golf do you play annually?



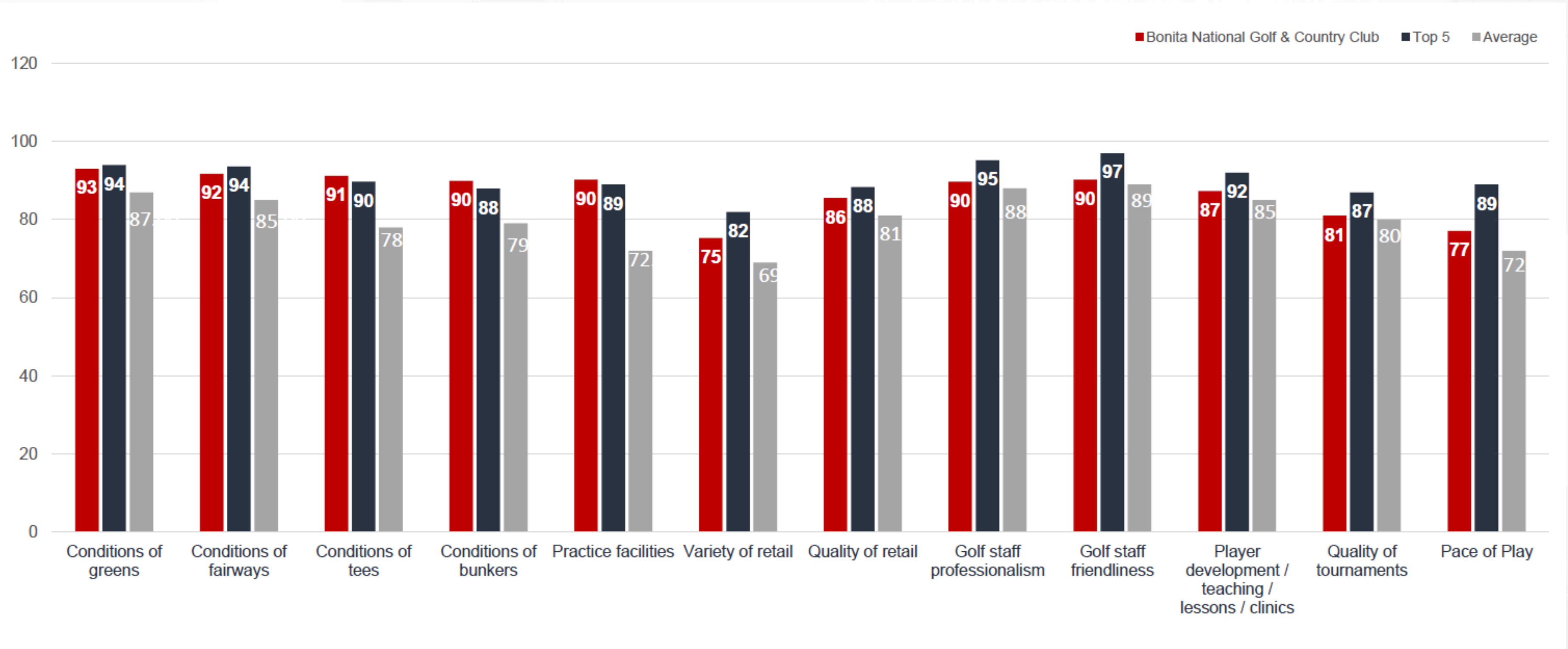
Golf

What is your golf index?



Golf

Touchpoints in the service area





Thank You



Member Comments
Online Questions?

Adjournment
Next board meeting
March 24, 2026 @
3:00pm
followed by the Golf
Annual Meeting

