



**BOARD OF DIRECTORS REGULAR MEETING MINUTES  
BONITA NATIONAL GOLF CLUB, INC.**

**Place of meeting:** Bonita National Clubhouse  
17501 Bonita National Blvd  
Bonita Springs, Florida 34135

**Date of meeting:** Tuesday, March 26, 2024  
**Time of meeting:** 3:00pm

1. **Call to order:** T. Casey, President
2. **Certification of Quorum:** D. Jimenez, Secretary
3. **Proof of Notice:** D. Intinarelli, GM, Troon Management

**Attendees:** T. Casey, President  
P. Hanson, Vice President  
D. Jimenez, Secretary  
M. Klosterman, Treasurer  
N. Oliver, Director-  
R. Winter, Director  
R. Jackson, Director  
D. Intinarelli, GM, Troon Management  
JP Shepard, Head Professional  
J. Ellis, Golf course Superintendent  
H. Dent, Communications Manager

**4. Approval of meeting minutes:**

**Motion:** To approve the Town Hall meeting minutes of February 27, 2024

Motion: D. Jimenez

Seconded: P. Hanson

Unanimously approved.

**Motion:** To approve the Regular board meeting minutes of February 27, 2024

Motion: D. Jimenez

Seconded: P. Hanson  
Unanimously approved.

**Motion:** To approve the Special board meeting minutes, meet the candidates, of March 11, 2024

Motion: D. Jimenez  
Seconded: P. Hanson  
Unanimously approved.

**Motion:** To approve the Executive session meeting minutes of March 21, 2024

Motion: D. Jimenez  
Seconded: M. Klosterman  
Unanimously approved.

5. President's report: T. Casey provided a summary of the March golf events and outlined the 4 events scheduled for April. He thanked JP Shepard and J. Ellis for their work on the Men's member guest as well as the F&B staff. He shared that the Club IQ surveys have commenced and encouraged our members to respond to them when received. The Annual survey will be sent out to all our members shortly. He advised that we currently have 3 delinquent accounts, 70-604 refund checks for year ending 2022 will be mailed today. He thanked the outgoing board members for their service over the past two years.

6. Treasurer's report: M. Klosterman provided an overview of golf rounds for the month of February advising that actual rounds were 6698 based on a budget of 7106. He further shared that our Golf OPS revenue is down, and the Finance committee should watch this moving forward for 2024. Merchandise is up \$30k to budget for the month of February. Payroll expenses are also down \$17.9k to budget and down \$28,619 YTD through February. Operating income for the month of February is up \$29k and YTD through February we are up \$46k to budget.

7. Standing committee reports:

**Finance:** M. Klosterman shared that the operating brokerage account has \$300k due 5/30 and some of those monies will be pulled back into the checking account. Capital reserve account has \$800k due 4/18/2024 and the new Finance committee will evaluate this. Refund checks in the amount of \$621,033 were mailed out today. The consulting agreement with our auditors has not been received yet, no red flags, however they do require more information from Troon to complete their report. M. Klosterman shared that for the month of February credit card fees were \$36k and this is under review to move to ACH payments to pay monthly statements as an option for our members vs. paying a convenience fee if payments are made using credit cards.

**GOC:** R. Winter shared an overview of the March events. Actual rounds for March were 6231 vs. 6335 in 2023. Projected rounds YTD were 19,800 vs a budget of 20,390. He advised that our waitlist for March was 655 vs 619 in 2023 and YTD 2590 vs. 2212 in 2023 and that weather this year has played a role in the 2024 waitlist numbers.

**Greens committee:** N. Oliver shared that the Divots and Drinks event was a success, the golf course is in great shape and strategic initiatives are moving forward.

**Governance and Communications:** D. Jimenez and P. Hanson advised no updates for their committees.

**8. Old business:** None

**9. New business:** None

**10. Management reports:** JP Shepard shared that the Men's member guest was rained out the first day, but they were able to play 18 holes on Saturday. The fitting events have wrapped up, our Club championship and Solheim cups events were a success as well as the St. Patty day Nine and Dine. D. Intinarelli shared that the Ben Allen concert was a great community event, our annual survey will be upcoming, and the Club IQ surveys have begun.

**11. Golf member comments:** None

**12. Member online questions:** None

**13. Adjournment:** Motion: T. Casey  
Seconded: P. Hanson  
Meeting adjourned: 3:34pm

*Approved May 21, 2024  
Robert Jackson, Secretary*